

AppGeo Contract Pricing - DIR-TSO-4058 Cloud Services

Pricing for AppGeo Technical Support:

Service Description	Service Number (if applicable)	MSRP	DIR Customer Discount	DIR Customer Price	Final Customer Price (Includes DIR Admin Fee)
AppGeo Staff	Principal	\$ 275.00	10%	\$ 247.50	\$249.36
AppGeo Staff	Senior Project Manager	\$ 220.00	5%	\$ 209.00	\$210.57
AppGeo Staff	Project Manager	\$ 165.00	5%	\$ 156.75	\$157.93
AppGeo Staff	Senior Systems Architect	\$ 275.00	5%	\$ 261.25	\$263.21
AppGeo Staff	System Architect	\$ 198.00	5%	\$ 188.10	\$189.51
AppGeo Staff	Senior Programmer	\$ 198.00	5%	\$ 188.10	\$189.51
AppGeo Staff	Programmer	\$ 165.00	5%	\$ 156.75	\$157.93
AppGeo Staff	Senior Analyst/Technician	\$ 165.00	5%	\$ 156.75	\$157.93
AppGeo Staff	Analyst/Technician	\$ 137.00	5%	\$ 130.15	\$131.13
AppGeo Staff	Data Technician	\$ 110.00	5%	\$ 104.50	\$105.28

Google Cloud Products and Support Pricing:

ALL Google products (IAAS, SAAS, MAAS, PAAS and support) sold through this contract are discounted by AppGeo by 2% off the MSRP, with the final cost including the DIR 0.75% Administrative Fee.

The most current Google MSRP for its cloud products are listed here:

<https://cloud.google.com/pricing/list>

Note that in cases of high volume usage, only Google Partners, such as AppGeo, which is a Premier Partner to Google, can unlock additional volume discounts. Contact the AppGeo sales team for a quote on pricing tailored to your specific volume of usage:

Mo Kholman, mkhollman@appgeo.com, Director of Product Sales.